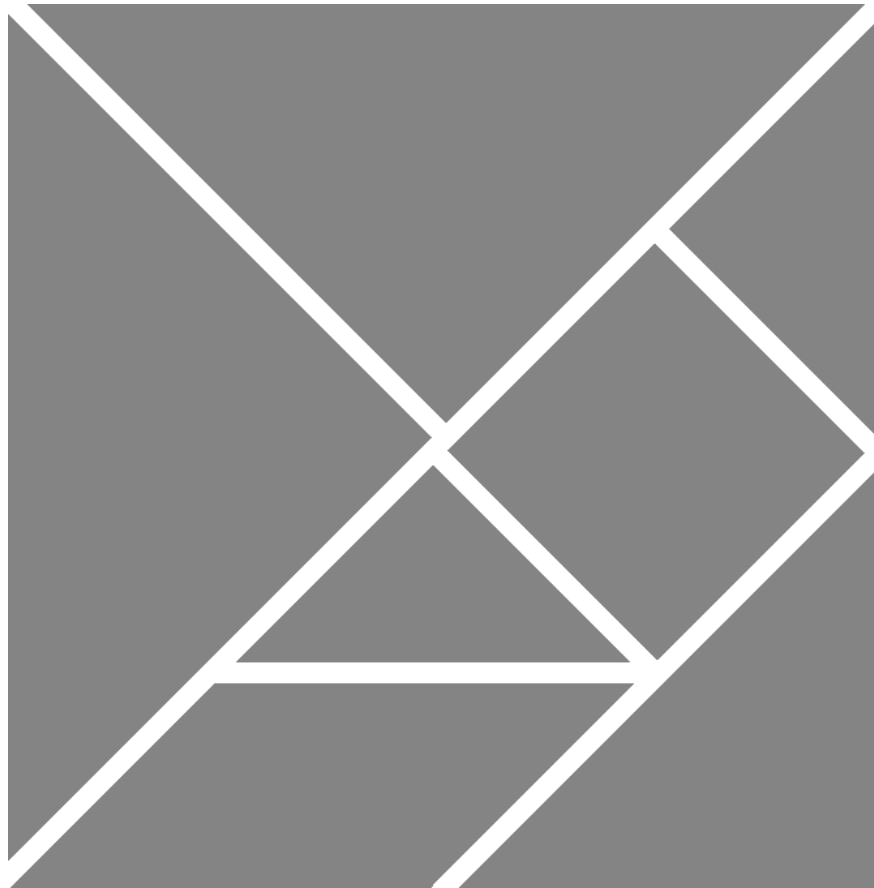


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# **Profile**

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## Report

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Internet: <http://www.kluge-partner.de>

### Owners

Hermann Aha  
Christian Schubert  
Helga Kießling  
Karlheinz Frey  
Monika Aha  
Bernd Kluge  
Peter Neuf

### Performance Data

Founded in: 1985  
Capital: 500.000 Euro  
Annual Turnover: 8 million Euro  
Personnel: 50  
Partners: 5  
Projects: 275 realized tasks  
Office hours: from 9 to 17 o'clock

### Our Business Group

K+P Unternehmensberatung GmbH  
K+P Consulting GmbH  
K+P Managementberatung GmbH  
K+P Solutions GmbH

### Philosophy

We are an independent consulting house, characterised by a holistic approach to the services it offers.

Our comprehensive services are based on the specialized knowledge of individual teams of employees, with regard to complementing and coordinating co-operation.

This organization enables us to make available to our customers varied solutions to problems using our specialized knowledge.

### Competence triangle

#### SAP

Introduction, preliminary investigation, methods, industry solutions, basis, account system and logistics (BC FI AM CO TR IS-IS IS-U HR BCA HR MM SD PP PM RS RF RA RK RV SEM APO CRM mySAP.com BW CATT ALE ASAP B2B)

#### Client-Server

Connectivity, technology, system integration, object oriented, New Media E-Business, E-Commerce (Java HTML ASP XML Unix Windows C++ AktivX OOP Visual Studio AS/400 Corba)

#### Information systems

Application development, system consultation, methods/tools and data base systems (DB2 Oracle Access and Adabas)

#### Performance schedule

- Integration
- Training
- Business process optimization
- Internet technology
- One to One
- Software development
- Deviation analyses

#### Clients

A.C.Nielsen, ABB, Amex, AirPlus, AndraeNorisZahn, AOK, Argus, Bahlsen, BASF, BW-Bank, Bata Schuhe, Bayerischer Rundfunk, BFG-Bank, BHF-Bank, Bibliographisches Institut, Bilfinger+Berger, Ceram, debitel, Depfa-Bank, Deutsche Bank, Deutz, DLG, DresdnerBank, DVB, EDS, Eurohypo, Freudenberg, Gehe, Hahn&Kolb, HBM, Heidelberger Druckmaschinen, Helaba, Hochtief, Hoechst, Honda, IBM, KfW, KHD, Lufthansa, Mahle, Märklin, Merck, MEAG, Neckermann, Pfizer, R+V, Röhm, SAP, SEB, Siemens, Skoda, SparkassenVersicherung, Stadtwerke Bielefeld, Tarkett Folien, Thyssen Krupp, TLC, Volvo, Wella, Württembergische-Badische-Versicherung



## Team

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